

CERTIFICATION //

# Complete Coaching System Membership Benefits

Be More Complete.





## Member, Friend and Companion benefits

MEMBERSHIP BENEFITS & EXPECTATIONS (INCLUDED)	ТҮРЕ	MEMBER	FRIEND	COMPANION
Being part of the Complete actively engaged community of coaches		<b>✓</b>	<b>✓</b>	<b>✓</b>
Be a member of the exclusive LinkedIn group		<b>✓</b>	<b>✓</b>	<b>✓</b>
Opportunities of support from other coaches on a similar journey		V	<b>✓</b>	<b>✓</b>
Opportunities to discuss and share challenges and ideas	Community	<b>✓</b>	<b>✓</b>	<b>✓</b>
Opportunity to expand your network within the industry		<b>✓</b>	<b>✓</b>	<b>✓</b>
A community encouraging trusting, open, adult relationships		<b>✓</b>	<b>✓</b>	<b>✓</b>
Opportunity to be invited to next level of membership (subject to criteria)		<b>✓</b>	<b>✓</b>	<b>✓</b>
Priority access to next level of training when available	Continual Development	<b>✓</b>	<b>✓</b>	<b>✓</b>
Opportunity to be invited for Complete client work (subject to separate conditions)	Opportunity for	<b>✓</b>	<b>✓</b>	<b>✓</b>
Clear and fair rate for work where offered	work	<b>✓</b>	<b>✓</b>	<b>✓</b>
Commission is available for effecting certain sales for Complete	Revenue Opportunity	<b>✓</b>	<b>✓</b>	<b>✓</b>
Being a Member of the Complete Coaching System		<b>✓</b>	<b>✓</b>	<b>✓</b>
Associated with Complete's world-class branded developmental system	Personal Brand	<b>✓</b>	<b>✓</b>	<b>✓</b>
A verifiable record of your certifications to share with your coachees and clients		<b>✓</b>	<b>✓</b>	<b>✓</b>
Marketing of the Complete Coaching System by Complete	Client and	<b>✓</b>	<b>✓</b>	<b>✓</b>
Marketing of the approach, products & services and benefits to coachees by Complete	stakeholder engagement	<b>✓</b>	<b>✓</b>	<b>✓</b>
Social media content collateral by Complete to engage with	communications	<b>✓</b>	<b>✓</b>	<b>✓</b>
Complete Branded Sales and commercial collateral to use with your clients	Sales and Marketing	<b>✓</b>	<b>✓</b>	<b>✓</b>





## Member, Friend and Companion benefits

CLIENT MEMBER BENEFITS & EXPECTATIONS (INCLUDED)	ТҮРЕ	MEMBER	FRIEND	COMPANION
Membership discount	Discounts	-	Transition only	<b>✓</b>
Course discounts		-	<b>✓</b>	<b>✓</b>
Invitation to Complete Crowd Day with friends and companions	Community and Development	-	<b>✓</b>	<b>✓</b>
Spudd [virtual sessions] level appropriate		-	<b>✓</b>	<b>✓</b>
Access to Friends of Complete Home page and personal Practitioner page	Customer Experience	-	<b>✓</b>	<b>✓</b>
Quarterly 1-1 customer experience feedback call with CCS Community and Operations Manager		-	<b>✓</b>	<b>✓</b>
Complete Email account, calendar and Microsoft Teams account		-	<b>✓</b>	<b>✓</b>
Monthly 1-1 account management meetings with Affiliate Coordinator		-	-	<b>✓</b>
Priority of work within Complete clients subject to meeting other criteria, capability, chemistry etc.	Opportunity for work	3 <sup>rd</sup>	2 <sup>nd</sup>	] st
Travel management for Complete client work	Delivery Support	-	-	<b>✓</b>
Explicit Sales Target for Complete to be agreed with each Companion	Sales & Revenue	-	-	~





# Member, Friend and Companion benefits - payable extras

CLIENT MEMBER BENEFITS (PAY AS YOU GO)	TYPE	MEMBER	FRIEND	COMPANION
Professional quality training in content & delivery in specific areas	T	<b>✓</b>	<b>✓</b>	<b>✓</b>
Invitation to CCE CPD type events (level and type appropriate)	Training	<b>✓</b>	<b>✓</b>	<b>✓</b>
License to operate & coach within the CCS certified areas	License	<b>✓</b>	<b>✓</b>	<b>✓</b>
Volume discounts on analytics certified in		<b>✓</b>	<b>✓</b>	<b>✓</b>
Reduced rate for 1-2-1 development coaching with a Complete Practitioner (increasing with community intimacy)	Discounts	-	<b>✓</b>	<b>✓</b>
Invitation to annual conference/ retreat	Community	-	<b>✓</b>	<b>✓</b>
Hot desk in Romsey office	Utilities	-	<b>✓</b>	<b>✓</b>





#### Client Member benefits

CLIENT MEMBER BENEFITS & EXPECTATIONS (INCLUDED)	ТҮРЕ	CLIENT MEMBER
Being part of the Complete actively engaged community of coaches		<b>✓</b>
Be a member of the exclusive LinkedIn group		<b>✓</b>
Opportunities of support from other coaches on a similar journey		<b>✓</b>
Opportunities to discuss and share challenges and ideas	Community	<b>✓</b>
Opportunity to expand your network within the industry		<b>✓</b>
A community encouraging trusting, open, adult relationships		<b>✓</b>
Opportunity to be invited to next level of membership (subject to criteria)		~
Invitation to bi-annual customer experience feedback call with Client Owner and CCS Community and Operations Manager	Customer Experience	<b>✓</b>
Priority access to next level of training when available	Continual Development	~
Being a Member of the Complete Coaching System		~
Associated with Complete's world-class branded developmental system	Personal Brand	~
A verifiable record of your certifications to share with your employer, and coachees		~
Complete Branded communication collateral to ease communication and understanding with stakeholders and coaches within your organisation		~
Marketing of the Complete Coaching System by Complete	Stakeholder engagement	~
Marketing of the approach, products & services and benefits to coachees by Complete	communications	~
Social media content collateral by Complete to engage with		~





## Client Member benefits – payable extras

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Professional quality training in content & delivery in specific areas	Training	<b>✓</b>
Invitation to CCE CPD type events (level and type appropriate)		<b>✓</b>
License to operate & coach within the CCS certified areas	License	<b>✓</b>
Volume discounts on analytics certified in	Discounts	<b>✓</b>



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